M. ALAGAR B.Com., FCS., LLB

VR/02/2023-24

Company Secretary, Registered Valuer & Insolvency Professional

M.ALAGAR & ASSOCIATES Practising Company Secretaries

June 21, 2023

S Venkataramanan Company Secretary City Union Bank Ltd, No. 24B Gandhinagar, Kumbakonam - 612001

Dear Sir,

VALUATION OF EMPLOYEE STOCK OPTIONS

Please refer my engagement letter dated June 09, 2023 engaging me for valuation of stock options granted by City Union Bank (hereinafter referred as "the client" or "the Bank") during the Financial Year 2022-23 under City Union Bank Employees Stock Option Scheme 2017 and computation of Employee Compensation Cost for stock options issued under CUB ESOS Scheme 2008 & CUB ESOS Scheme 2017, in terms of Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021.

I herewith enclose my Valuation Report and Employee Compensation Cost Computation.

Thanking you,

Yours faithfully,

M. Alagar Registered Valuer

R. No. IBBI/RV/03/2018/10227

STOCK OPTION VALUATION REPORT

OF

CITY UNION BANK LIMITED

Done by

M.ALAGAR

Registered Valuer

IBBI Registration No. IBBI/RV/03/2018/10227No.21-B, 1st Floor, ARK Colony,
Eldams Road, Alwarpet, Chennai 600018 M: 9003199947



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I. **TERMS OF REFERENCE**

- "City Union Bank Limited (hereinafter referred as "the Bank" or "the Client") has a) implemented Employee Stock Option Scheme 'CUB ESOS Scheme 2017' for granting up to 3 crore options which were approved by the shareholders vide Annual General Meeting held on August 23, 2017. Further, I understand that Board of Directors vide its meeting held on July 06, 2022 granted 60,000 stock options to the eligible employees under the 'CUB ESOS Scheme 2017'.
- b) For the purpose of disclosure of diluted earnings per share and disclosure of difference in employee compensation cost using "Intrinsic Value" method and "The Fair Value" method in the Company's Board's Report for the year ending March 31, 2023 as per Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021, the Bank has appointed me vide engagement letter dated June 09, 2023 for valuation of stock options issued during the year 2022-23.

II. **INFORMATION RELIED UPON BY US**

- a) I have prepared our Valuation Report on the basis of the following information:
 - i. City Union Bank Employee Stock Option Scheme 2017
 - ii. Historical financials provided to us by the bank.
 - iii. Bank's Website.
 - iv. Stock Price (on the **NSE**) performance over the last 1 year one day preceding the date of grant.
 - v. Yield on the Government of India (GOI) bonds.
 - vi. Details of stock options outstanding provided by the Bank.
 - vii. Copy of resolutions pertaining to options exercised under CUB ESOS 2008 and options granted under CUB ESOS 2017
 - viii. Discussions with and explanations given by the management / senior executives of City Union Bank on various issues.

Client has been provided with the opportunity to review the draft Report (excluding the recommended Fair Value) as part of my standard practice to make sure that factual inaccuracy/ omissions are avoided in our final Report.



III. **METHODS OF VALUATION**

There are two principal methods for valuing options:

- a) Black-Scholes Model
- b) Binomial Model

Each of the above two methods has its suitability, depending upon the facts of the case and the objectives of the valuation. However, for the purpose of ready reference, these methods are explained below in brief.

a) **Black-Scholes Model**

The Black-Scholes model is a single formula with six fixed input factors that computes an estimate of an option's fair value. The factors are, Exercise Price of the option, Market Price of the underlying share on the date of issue, Expected Term of the option, Expected Volatility of the price of the underlying share for the expected term of the option, Expected dividends on the underlying share for the expected term of the option and Risk-free interest rate for the expected term of the option

It assumes that option exercises occur at the end of an option's contractual term. and that expected volatility, expected dividends, and risk-free interest rates are constant over the option's term.

b) **Binomial Model**

The Binomial Model incorporates multiple and variable assumptions of expected volatility and dividends over the option's contractual term, and estimates of expected option exercise patterns during the option's contractual term, including the effect of blackout periods.

The design of the binomial model requires more inputs and judgments to be made by management, but may more fully reflect the substantive characteristics of a particular employee share option or similar instrument.

The binomial model also requires extensive calculations, which require very complex computer-based models.

The Binomial model is both time-consuming and costly. Many public companies find it difficult to perform binomial calculations without external assistance and many do not have the required data, at least initially, needed for inputs into a binomial

Hence many companies choose the Black-Scholes model as it easy to use and less time consuming. Owing to its inherent benefits we have used the Black-Scholes model to value the options of City Union Bank.



IV. METHOD ADOPTED FOR VALUATION OF STOCK OPTIONS

I have adopted Black-Scholes Model to arrive fair value of stock options granted during the year 2022-23 using the following formula and based on following assumptions;

Formula:

$$C = \eta(SN(\eta d1)e^{-qt} - Ke^{-rt}N(\eta d2)$$

Where,

C = theoretical value of an option

S = price of the underlying

K = exercise price

t = time to expiration in years

 σ = annual volatility in percent

r = risk free interest rate

q = continuous dividend yield

e = base of the natural logarithm

In = natural logarithm

N(x) = cumulative normal distribution function

N'(x) = normal density function

 η = positive one for call options and negative one for put options

d1 =
$$\frac{\ln(S/K) + ((r-q) + 1/2 \sigma^2)t}{\sigma\sqrt{t}}$$

 $d2 = d1 - \sigma \sqrt{t}$

Assumptions & Values

- i. Risk Free Rate Yield on the appropriate period Government Securities has been considered as the risk-free rate as on date of grant.
- ii. Expected Volatility Standard Deviation of the stock returns of City union Bank over the trailing one year period from the date of grant of options has been considered.
- iii. Expected Dividend Based on the last annual dividend payout by the Bank



V. VALUATION OF OPTIONS

a. During the Financial Year 2022-23, the Bank has granted stock options to its employees under ESOS 2017 as detailed below;

Particulars	ESOS 2017
Date of Grant	July 06, 2022
No. of Options Granted	60,000
Vesting Period	5 Years
Exercise Price	Rs.140.40
Market Price at the time of grant	Rs.140.40
Expected Life	5 Years
*Risk Free Rate (5 years G Sec rate)	6.91%
Expected Dividend (annualized)	0.71%
Annualized Standard Deviation (Stock Variance)	10.02%

^{*}Source: www.investing.com

b. I hereby certify that as per Black-Scholes Model option pricing model, fair value of options granted during the Financial Year 2022-23 are as follows;

Particulars	ESOS 2017
Fair value of option	Rs.37.09 per option
*Intrinsic Value of option	Nil

^{*}Difference between market price and grant price at the time of grant.

VI. NOTICE

- a. This Report is furnished solely for purpose of disclosure of diluted earnings and disclosure of difference in employee compensation cost using "Intrinsic Value" method and "The Fair Value" method in the Company's Board's Report for the year ending March 31, 2023 as per Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021.
- b. The Bank shall not use this report for any other purpose other than stated above.
- c. The report is to be read in totality, and not in parts, in conjunction with the relevant documents referred to herein.
- d. Financial statement and other related information provided by the company or its representatives, in the course of this engagement, have been accepted without any



verification as fully and correctly reflecting the company's business conditions and operating results for the respective periods, except as specifically noted herein.

- e. Public information and industry and statistical information, directly used for this valuation and for arriving at appropriate estimations, have been obtained from sources which are considered to be reliable.
- f. I am not responsible for arithmetical inaccuracies/logical inconsistencies of any financial model or business plan or other information / data provided by the Company and used in connection with this Report. Also, I have been given to understand that it has not omitted any relevant and material factors and that it has checked out relevance or materiality of any specific information to the present exercise with main case of any doubt. I assume no responsibility for any errors in the information furnished and their impact on the present exercise.
- g. This Report and opinions contained herein have been prepared by me, inter alia, on the basis of information and documents available in the public domain, information provided by the company, data available on the company website.
- h. In rendering this Report, I have not provided legal, regulatory, tax, accounting or actuarial advice and accordingly I do not assume any responsibility or liability in respect thereof.
- i. Valuation is an economic concept and various valuation approaches provide only an estimate of value based on the assumptions involved. It is pertinent to note that valuation, being a highly subjective exercise dependent on assumptions, is a matter of individual perception, and hence may vary from valuer to valuer.

Thanking you, Yours faithfully

Registered Valuer

M. No. IBBI/RV/03/2018/10227

Date: June 21, 2023

Place: Chennai

ANNEXURE I City Union Bank Limited Stock Options Scheme 2008 - Computation of employees compensation cost for FY 22-23 Computation of impact on profits of the Company - ESOS 2008 Date of grant 29.07.13 24.01.15 21.09.15 15.12.18 No of options granted in force as on 24,200 6.39.483 3,55,861 37,78,300 01.04.2022 Add: Options granted during the year due to corporate action Less: Options Lapsed during the year 24,200 2,65,099 14,218 8,42,200 Options granted and in force (net of 3,74,384 3,41,643 29,36,100 employee separation) as on 31.03.2023 (A) Less: Options exercised during the year 1,68,613 3,74,384 8,175 Options Outstanding as on 31.03.2023 1,73,030 29,27,925 **Vesting Period** 5 Years - 15%, 15%, 15%, 25% and 30% Market Price at the time of grant (B) 46.95 93.20 88.05 179.00 Exercise Price (C) 46.95 93.20 88.05 179.00 Intrinsic Value (B-C=D) Fair value of stock options (as per Black-9.88 29.99 22.83 53.56 Scholes - Model (E) **Employee Compensation Cost using Intrinsic Value of Option** Amortised ECC for FY 22-23, over relevant vesting period Less: Credit provided for lapsed options _ Net impact on profits, for FY 22-23 Total impact on profits, for FY 22-23 **Employee Compensation Cost using Fair Value of Option** Amortised ECC for FY 22-23, over relevant 3,92,04,916 vesting period Less: Credit provided for lapsed options 2,39,096 2,02,98,704 Net Impact to the profits for FY 22-23 -2,39,096 1,89,06,211 Total impact on profits, for FY 22-23



1,86,67,115

City Union Bank Limited Stock Options So			Weighted Averag	e Information
Date of Grant	FY 2022-23 29.07.13	24.01.15	21.09.15	15.12.18
Total number of options granted (Including additional grant upon rights issue & bonus issue) 1.04.2022	24,200	6,39,483	3,55,861	37,78,300
Less: Options lapsed during the year	24,200	2,65,099	14,218	8,42,200
Less: Options exercised during the year		3,74,384	1,68,613	8,175
Total Options outstanding as on 31.03.2023	-	•	1,73,030.00	29,27,925.00
Cumulative Options outstanding	1			31,00,955
Market Price as on date prior to the date of grant	46.95	93.20	88.05	179.00
Weighted Avg Market Price			1	173.93
Exercise price as on date of grant	46.95	93.20	88.05	179.00
Weighted Exercise Price	-	•	1,52,35,291.50	52,40,98,575.00
Cumulative Weighted Exercise Price			· · · · · · · · · · · · · · · · · · ·	53,93,33,866.50
Weighted Avg Exercise Price				173.93
*Risk free interest rate (%)	7.44	7.80	7.70	7.35
Weighted Avg Risk Free Interest Rate				7.37
**Expected stock volatility, based on historical deviation (%)	0.00	0.04	0.00	0.00
Weighted Avg Stock Volatility				0.002
Fair Value as on date of grant (in Rs)	9.88	29.99	22.83	53.56
Weights	-	New	39,50,274.90	15,68,19,663.00
Cumulative Weights				16,07,69,937.90
Weighted Avg Fair Value				51.85

^{*5} years G. Sec rate at time of every grant of stock options



^{**}Expected stock volatility, based on one year share price movement preceding every grant

ANNEXURE III

City Union Bank Limited Stock Options Scheme 2017 - Computation of employees compensation cost for FY 22-23

2-23		
its of the Company -	ESOS 2017	
18.06.2020	04.02.2022	06.07.2022
30,94,825	5,12,800	60,000
-	-	
2,43,000	71,000	_
28 51 825	4 41 800	60,000
20,31,023	7,71,000	00,000
2,80,300	-	-
25,71,525	4,41,800	60,000
5 Years - 15%	, 15%, 15%, 25% a	nd 30%
132.95	144.70	140.40
132.95	144.80	140.40
0	0	0
29.50	26 21	37.09
		37.03
trinsic Value of Optic)n	
-	_	
-	-	
-	-	
		0
Fair Value of Option		
1,48,50,557	24,06,264	-
14,03,325	-	-
1,34,47,232	24,06,264	-
· ·	·	1,58,53,496
	its of the Company - 18.06.2020 30,94,825 - 2,43,000 28,51,825 2,80,300 25,71,525 5 Years - 15% 132.95 0 38.50 trinsic Value of Option 1,48,50,557 14,03,325	its of the Company - ESOS 2017 18.06.2020



ANNEXURE IV City Union Bank Limited Stock Options Scheme 2017 - Computation of Weighted Average Information FY 2022-23 **Date of Grant** 18.06.2020 04.02.2022 06.07.2022 08.08.2022 Total number of options as on 01.04.2022 30,94,825 5,12,800 60,000 26,950 Less: Options lapsed during the year 2,43,000 71,000 Less: Options exercised during the year 2,80,300 Total Options outstanding as on 31-03-2023 4,41,800 25,71,525 60,000 26,950 **Cumulative Options outstanding** 31,00,275 Market Price as on date prior to the date of grant 132.95 144.70 140.40 161.05 Weighted Avg Market Price 135.01 Exercise price as on date of grant 132.95 144.80 140.40 1.00 Weighted Exercise Price 34,18,84,249 6,39,72,640 84,24,000 26,950 Cumulative Weighted Exercise Price 41,43,07,839 **Weighted Avg Exercise Price** 133.64 *Risk free interest rate (%) 5.47 6.19 6.91 6.89 Weighted Avg Risk Free Interest Rate 5.61 **Expected stock volatility, based on historical deviation (%) 0.05 0.01 0.01 0.01 Weighted Avg Stock Volatility 0.04 Fair Value as on date of grant (in Rs) 38.50 36.31 37.09 157.26 Weights 9,90,03,713 1,60,41,758 22,25,400 42,38,157 Cumulative Weights 12,15,09,028 Weighted Avg Fair Value 39.19



*5 years G. Sec rate at time of every grant of stock options

**Expected stock volatility, based one year share price movement preceding every grant

<u>ANNEXURE - V</u> ANNEXURE TO BOARD'S REPORT

Regulation 14 of Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021

Particulars	CUB ESOS 2008	CUB ESOS 2017	
Date of shareholders' approval	April 26, 2008	August 23, 2017	
Total number of options approved under ESOS	5,00,00,000	3,00,00,000	
Vesting requirements	There shall be a minimum	period of one year	
	between the grant of opti-	ons and vesting of	
	options. The vesting shall	happen in one or	
	more tranches under each	series, subject to	
	the terms and conditions of	f vesting as may be	
	stipulated by the Board v	·	
	satisfactory performance	of the employees.	
	Each tranche shall be op-		
	employees for a period of	five (5) years from	
	the date of vesting.		
Exercise price or pricing formula	The latest available closing price on the		
	National Stock Exchange	of India Limited	
	(NSE) prior to meeting of		
	and Remuneration Commi	ttee of Directors /	
	Board of directors approvir	ng and granting the	
	options.		
Maximum term of options granted	5 years		
Source of shares (Primary, Secondary or Combination)	n) Primary		
Method used to account for ESOS - Intrinsic or Fair Value	Intrinsic Value Method. However, as		
	mandated by RBI, in cas	e of Whole Time	
	Director / Managing Director	ector & CEO and	
	Material Risk Takers (M	RTs), the Bank is	
	following fair value of opt	ion for accounting	
	ESOS.		

Black-Scholes model has been employed to arrive value of options granted under ESOS 2008 & 2017 based on the following assumptions -

- 1. Risk Free Rate Yield on the appropriate period Government Securities has been considered as the risk-free rate.
- 2. Expected Volatility Standard Deviation of the stock returns of City Union Bank over the trailing one year period prior to the date of grant of options has been considered.
- 3. Expected Dividend Based on the last dividend pay-out by the Bank.



Particulars	ESOS 2008					
	Series IV	Series V	Series VI	Series VII		
Pricing Formula	Rs.46.95	Rs.93.20	Rs.88.05	Rs.179.00		
Revised price due to rights & bonus issue	Rs.38.80	Rs.77.03	Rs.72.77			
No of options outstanding as on 01.04.2022	24,200	6,39,483	3,55,861	37,78,300		
No of additional options granted pursuant to Bonus Issue during the year	0	0	0	0		
No. of fresh options granted during the year	0	0	0	0		
No of options lapsed during the year	24,200	2,65,099	14,218	8,42,200		
No of options exercised during the year	0	3,74,384	1,68,613	8,175		
No. of shares arising as a result of exercise of option during the year	0	3,74,384	1,68,613	8,175		
Variation in terms of Options	Not Applicable					
Vesting Period	1 st year - 15%, 2 nd y	1^{st} year - 15%, 2^{nd} year - 15%, 3^{rd} year - 15%, 4^{th} year - 25% and 5^{th} year - 30%.				
Money realized by exercise of Options during the year (In Rs.)	0	28838799.52	12269968.01	1463325.00		
Loan repaid by the Trust during the year from the exercise price received		Not applica	able			
Total Number of Options outstanding at the end of the year 31.03.2023	0	0	173,030	29,27,925		
Employee wise details of Options granted						



i) Senior				
Management		NIL		
Personnel				
ii) Any other				
employee who				
received a grant in				
any one year of the		6111		
options amounting to		NIL		
5% or more of the				
options granted				
during the year				
iii) Identified				
employees who were				
granted options				
during any one year				
equal to or exceeding				
1% of the issued		NIL		
capital (excluding				
outstanding warrants				
and conversions) of				
the Bank at the time				
of grant				
Allotment of shares				
made during the				
Financial Year under				
ESOS 2008			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Employee wise				
details of the shares				
allotted to				
i) Senior Managerial				
Personnel	4	5	6	7
Rajam S		12,705	-	-
Sivakumar V	-	7,260	-	-
ii) Any other				
employee who				
received a grant in				and the second s
any one year of the		NIL		
options amounting to		INIL		
5% or more of the				
options granted				
during the year				



iii) Identified	
employees who were	
granted options	
during any one year	
equal to or exceeding	
1% of the issued	NIL
capital (excluding	
outstanding warrants	
and conversions) of	
the Bank	
at the time of grant	

Particulars	ESOS 2017			
raiticulais	Series I	Series II	Series III	Series IV
Pricing Formula	Rs.132.95	Rs.144.80	Rs. 140.40	Re.1
Revised price due to rights & bonus issue				
No of options outstanding as on 01.04.2022	30,94,825	5,12,800	60,000	26,950
No of additional options granted pursuant to				
Bonus Issue during the year	-	-	-	
No. of fresh options granted during the year	-	-	60,000	26,950
No of options lapsed during the year	2,43,000	71,000	0	0
No of options exercised during the year	2,80,300	0	0	0
No. of shares arising as a result of exercise of option during the year	2,80,300	~	-	-
Variation in terms of Options		Not Appli	cable	
Vesting Period	1 st year - 15%, 2 nd year - 15%, 3 rd year - 15%, 4 th year - 25% and 5 th year - 30%		30%, 30% and 40% in each of the years - 3 Years	
Money realized by exercise of Options during the year	3,72,65,885	0	0	0
Loan repaid by the Trust during the year from the exercise price received	Not Applicable			
Total Number of Options outstanding at the end of the year 31.03.2023	25,71,525	4,41,800	60,000	26,950
Employee wise details of Options granted				
i) Senior Management Personnel				
Kalyanaraman M	-	-	20,000	-
Venkatasubramanian V	-	-	15,000	-
Venkat Kishna V	-	-	15,000	
ii) Any other employee who received a grant in any one year of the options amounting to 5% or more of the options granted during the year	Nil	Nil	Nil	Nil

iii) Identified employees who were granted options during any one year equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the Bank at the time of grant	Nil	Nil	Nil	Nil
Allotment of shares made during the Financial				
Year under ESOS				
Employee wise details of the shares allotted to				
i) Senior Managerial Personnel				
Uma R	1500			
Sundararaman G	2250			
Mohan S	1500			
Ramasamy J	10000			
Balachandar K V	5250			
Subbaraman R	3000			
Venkatakrishnan K	7500			
Sankaran G	1500			
Gopalakrishnan V	1500			
Jayaraman K	1500			
Sadagopan J	1500			
ii) Any other employee who received a grant in any one year of the options amounting to 5% or more of the options granted during the year	NIL			
iii) Identified employees who were granted options during any one year equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the Bank at the time of grant.	NIL			

Employee compensation cost calculated as per the intrinsic value method for the financial year 2022-23 is Nil for the stock options granted under ESOS 2008 and ESOS 2017. If the Employee compensation cost was calculated as per fair value method as prescribed under Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021, the total cost to be recognized in the financial statement for the Financial Year 2022-23 would be Rs. 3,45,20,611/-. Consequently, net profit would have been reduced by Rs. 3,45,20,611/- and EPS would have been reduced by Re. 0.0466/- per share.

Further, as mandated by RBI, in case of Whole Time Director / Managing Director & CEO and Material Risk Takers (MRTs), the Bank must follow fair value of option for accounting ESOS. For the stock options granted to MD and CEO under Series IV during the financial year, the Bank has followed fair value of option.



Weighted Average Details	ESOS 2008	ESOS 2017
Weighted Avg Market Price (In Rs.)	173.93	135.01
Weighted Avg Exercise Price (In Rs.)	173.93	133.64
Weighted Avg Risk Free Interest Rate (%)	7.37	5.61
Weighted Avg Stock Volatility	0.002	0.04
Weighted Avg Fair Value of Options (In Rs.)	51.85	39.19

